



BOARD MEETING MINUTES

DATE: Tuesday, March 16, 2021

TIME: 6:30 PM

LOCATION: High Prairie Arts & Science Complex

Allegro Rehearsal Hall

CALL TO ORDER: 6:33 PM

Attendance

- **Board Members:**
Justine Movchan, Germain Krueger, Tina Frisinger, Tracy DeForest, Jade DeSchmidt, Gina Sondeland
- **Staff:**
Jamie Kessler
- **Guests:** Katrina Hanenberg, Chad Wick, Justin Disterhaupt

Approval of February Minutes

- **Motion:** Frisinger, 2nd- DeForest

Charitable Gaming

- Chad Wick and Justin Disterhaupt with Advanced Gaming Solutions came to discuss gaming options as a new fundraising option for BGA
 - E-Tab machines are the most popular and would be rented to us as an academy
 - 1 site per year is a good start
 - We aren't limited to E-machines, but it is the easiest and newest offering
 - We need to find sites that aren't currently under contract
 - Potential sites are places that sell on and/or off sale liquor
 - As an academy to get started we would need to come up with the bank which would be \$1,000 per machine
 - 40% of the net proceeds comes back to BGA with 60% being used for expenses
 - All of the funds are taxed right away

Officer Reports

Secretary

- Next meeting to be held on Tuesday April 20th at 6:30
 - Same location

Treasurer

- February Financials



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- After income and expenses were calculated for the month, we ended the month as follows:
 - Total income=\$47,474.51
 - Total Expenses= \$23,782.25
 - Net Surplus=\$26,692.26
- Year-to-date Net Surplus= \$10,871.62
- The February numbers are right in line with the projections presented at the February meeting.
- PPP Loan
 - The amount of the PPP loan amount was \$54,200.00 roughly due to the payroll being higher with all of the extra cleaning that was needed in the academy
 - Our Rec classes have increased from 53 to 72 classes so this should help with the income portion
- **Motion: Deforest, 2nd-Movchan**

Vice Chair

- No Report

Chair

- No Report

Business/Program Reports

- Recreational
 - With Jo and Jamie's help, Torrea was able to hire 6 new coaches to help with the Rec Program
 - Staff availability has been requested so that the schedule can be created for the upcoming session
 - The April-May session will run from April 5-May 29 with registration being held on March 30 at 5:30pm
 - Torrea has reached out to the High School coaches several times to coordinate a schedule for their off-season practices but has been unsuccessful in attaining availability from them
 - At this point no schedule arrangements have been made
 - DeSmidt met with Torrea to discuss some of the concerns about the Rec program, specifically "What's keeping us from doing more?"
 - The demand for classes is clearly not the problem after the last registration session
 - There is limited space but that is not what's keeping us from holding more classes



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- Staff is the biggest set back with being able to offer more classes
- USAG Report
 - The Optional Team has continued making small improvements at each meet.
 - We are preparing for State and Regionals
 - The Level 6-7 and Level 8-10 Regionals have been consolidated into one weekend this year and will be held in Bettendorf, Iowa on April 16-18 for Level 6-10
 - In February, the Pre-comp and Compulsories had the Winter Escape Meet in Jamestown and then traveled to Watford City for the Nodak Northern Lights Meet.
 - All the compulsories have qualified for State
 - Judge Sarah came to visit the girls to help them understand some of the routines' deductions
 - Pre-comp will be working on the new cycle of Level 3 skills and hope to have one more mini meet in April
 - McKenzie put in the meet bid for our home meet next year with a tentative date of January 15-16th, 2022
- Show Team
 - Gems continue to practice skills and have been working on the development of a performance
 - BGA is seeking out alternative options for performance avenues
 - We are in the planning stages of a family performance

Business and Community Report

- COVID-19
 - The gym remains open at a level 6 welcoming back pre-school/daycare classes, HIT open gym, homeschool classes/open gym and birthday parties
 - All guidelines continue to follow Dept of Health
- Continued Education
 - Staff continues to complete Safe Sport, background checks and fundamentals of gymnastics as a part of new training requirements
 - We held a CPR certification on February 21
- Fundraising
 - Throwback
 - Fundraising options are being offered until supplies are depleted
 - Golf Scramble
 - BGA is planning a golf scramble for this summer and will update as things progress.
 - We are aiming for June 21st at Pebble Creek and begun obtaining sponsorships



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- Badlands Pizza
 - Packets have been distributed and funds collected
 - Delivery date for pizzas will be Tuesday, March 23rd
- Scrips
 - We have families ordering cards and will continue to promote this throughout the year
- Pro Shop
 - Our online pro-shop remains open with Throw Back, GK risk free and BGA sublimated Leos
 - We are in the process of having BGA stickers made to sell
- Nutrition on 43rd
 - We will be holding a pop-up tea and protein sweet shop once a week at BGA to assist with Comp travel
- Space Aliens
 - BGA will be holding an “Aliens helping humans” event to assist with comp travel on March 29th with 20% of profits benefiting the gym when a flyer is presented in the restaurant
- Poppin Popcorn
 - We are trying a product based online sales avenue in our April-May session with Poppin Popcorn
 - They offer a wide range of products and we are hoping to utilize them for multiple fundraising efforts in the coming year
 - This avenue has the potential to cut down on staff hours and ease membership commitments with products being delivered directly to the buyer’s door
- Sponsorships
 - Dakota Sign Co. will be making signage to recognize our sponsors to hang in the gym free of charge to BGA as their sponsorship this year to us
 - They will also provide all the signage for the upcoming gold scramble as a sponsorship
 - Nutrition on 43rd has committed to a hole sponsorship for the upcoming golf scramble
 - Chad Lindeman with Fundraising U has committed to a hole sponsorship for the upcoming golf scramble as well as a hole-in-one contest sponsor
- Community Outreach
 - BGA attended an in-person Chamber EDC Mixer on March 11th
 - BGA will speak to the Bismarck Park District Board on March 18th to update them on attendance and programming available to the community and advocate the need for more gymnastics space in Bismarck

Old Business

- Personnel Policy Manual review/restructure
 - Tabled until next month’s meeting when Klesalek is back



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New Business

- 2021-22 FY Budget Opening Discussion
 - The budget will be presented at the board meeting in April so that it can be reviewed by the board and will then be approved at the May Board Meeting
 - June 1st starts the new fiscal year

Member Presentation

Adjourn

Executive Session