



BOARD MEETING MINUTES

DATE: Tuesday February 28, 2023

TIME: 6:30pm

LOCATION: Virtual due to inclement weather, link provided to board, staff, and membership

CALL TO ORDER: 6:36pm

Attendance

- **Board Members:** Gina Sondeland, Jade DeSmidt, Brady Dutchak, Germain Krueger, Justine Movchan, Trisha Morrell
- **Absent:** Dave Spickler
- **Staff and Membership**

Approval of January Meeting Minutes

- **Motion:** Germain Krueger, 2nd: Brady Dutchak

Officer Reports:

Secretary

- Next meeting to be held on Tuesday, March 21st at 6:30pm
- High Prairie Arts and Science Center Community Room

Treasurer

February 2023 Treasurer's Report:

- January Financials - After income and expenses were calculated for the month of January 2023, we ended the month as follows: Total Income = \$49,813.13 Total Expenses = \$40,485.44 Net Surplus = \$9,327.69 Year-to-date Net Surplus = \$109,382.50
 - January Income Recap:
 - \$20,739 in Fundraising Income
 - \$16,513 in Charitable Gaming & Donations
 - \$12,168 in Program Income
 - \$386 Pro-Shop & Other Income
 - January Expenses Recap:
 - Wages & Payroll Taxes - \$31,906
 - Credit Card & Professional Fees- \$2,252
 - High School Camp - (\$85)
 - Program Expenses (\$1,686)
 - General & Insurance - (\$119)
 - Office Expenses - \$884
 - Charitable Gaming Expenses \$5,250
 - Pro Shop \$600
 - Staff Expense \$159
 - Travel \$1,326



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- Net Charitable Gaming through January 31, 2023 \$59,714.34
- Current CDs maturing in the next 6-8mo, working to ID other investment options.

Approval of January Financials

- **Motion: Justine Movchen; 2nd Trisha Morrell**

Vice Chair

- No Report

Chair

- No Report

Blake (First Western Bank) – Investment Options

- Unable to join today due to inclement weather, will plan to join again at future meeting

Business/Program Reports:

February Board Report 2023

Office: We have been actively seeking appropriate candidates to fill the Operations Manager position. Interviews and job shadows have begun. We are hopeful it will be filled very soon.

We have worked alongside Padgett and Schmitz Holmstrom to complete taxes this year, file annual reports, and update all insurance policies.

Fundraising/ Business and Community:

Pro-Shop: The pro-shop remains open for in person vending of leos, drinks, snacks, and BGA car/ water bottle stickers. The year round online pro-shop is live and available to membership. This has been promoted through Facebook, Instagram, twitter, our website, and email. We have added "Rip Guards" (a temporary glove designed to help gymnasts to prevent or heal from rips on the bar), scrunchies, and doll leotards to our in person pro shop.

Grants: We are continuing to follow up with BPRD on the delivery of our new competitive carpet. We have utilized the CVB event grant to offset costs for our Ziegler meet. BGA Was approved for the 1st round of the BPRD Matching grant program. This year's match is replacement mats for our competitive uneven bars and balance beams. BGA's contribution is \$3,500. We will collaborate with BPRD to order the mats.

Charitable Gaming: BGA is continuing with our charitable gaming efforts with both Buffalo Wild Wings South and LUFT Rooftop Bar. We continue to seek out relationships with other establishments to increase our site opportunities. Jo testified in the Senate Judiciary Committee in opposition to a bill that would've impacted our relationship with restaurants with a bar inside.



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Cheesecake/ dessert roll Fundraiser: We were partnered with Inspire Fundraising for our Winter Fundraiser. Packets were distributed the week of December 12th and were due back to the office Thursday, January 5th, 2023. With the blizzard and necessary closures of the gym, we had diminished participation. The product was distributed on Wednesday February 8th.

*(391) units sold

***BGA earned \$8,710** (871 units x \$10/unit)

*BGA paid Inspire Promotions a check for \$2,145 (\$6,055 in money received - \$3,910 earned = \$2,145)

Butter Braid Fundraiser: BGA is partnering with Fresh Alternative Fundraising for our Spring Session fundraiser. Packets will be distributed during the week of March 13th with a turn in date of Thursday March 30th.

Ziegler meet: Final numbers are being calculated as we still have some expenses to be reconciled. Padgett is preparing a report that will be sent out as soon as possible. This will then be presented at the March Board meeting.

Safety Champion: Jo continues to stay educated though USAG communication regarding the Safety Champion role.

Community Outreach: we have an opportunity to represent the nonprofit portion of a new chapter of a BNI group. This is a networking and referral group and should be a great opportunity for BGA. The first year for the nonprofit seat is free of charge.

The next Bismarck Mandan Chamber EDC "Local Issues" Committee Meeting will be held on March 7th at the Chamber main office. Jo will be in attendance.

BGA continues to attend monthly Bismarck Mandan Chamber EDC mixers.

Jo continues to work with "Do Good Youniversity" following the "Do Good Better" conference to foster and maintain fundraising contacts and best practice methods moving forward.

Competitive Program Report

The Competitive Team athletes finished up the month of January by competing at the Starstruck Qualifier in Mandan on January 21-22 and the TNT Winter Challenge in Fargo on January 28-29. Our Optional-level gymnasts competed at the Winter Spectacular in St. Paul, MN on February 3-5 while our Compulsory-level gymnasts competed at the Blast in the Badlands in Watford City on February 10-12. We had 4 of our Optional-level gymnasts compete at the WOGA Classic in Frisco, TX on February 17-19 while the remainder of our Compulsory- and Optional-level gymnasts competed at the Winter Escape in Jamestown that same weekend. There have been ups and downs throughout competitions, but the girls have worked hard in practice and have continued to meet goals. We will finish off the "regular season" with the Compulsories at the Rebel Round-Up in Minot and the Optionals at Northern Lights in Minneapolis on March 3-5 followed by NDUSAG State Championships in Minot on March 17-19.

Our new equipment purchases have continued to trickle in throughout the past year. We have now received all of the equipment ordered with the exception of a few mats which are ready to ship.

Recreational Program

- Spring Registration will be staggered by day to hopefully decrease the strain on our website by reducing the number of families on at 9am on the first morning. Registration will open as follows:
 - Monday classes will open on Tuesday, March 7th at 9am
 - Tuesday classes will open on Tuesday, March 7th at 12pm
 - Wednesday classes will open on Wednesday, March 8th at 9am
 - Thursday classes will open on Wednesday, March 8th at 12pm
 - Friday classes will open on Thursday, March 9th at 9am
 - Saturday classes will open on Thursday, March 9th at 12pm
 - All registration will close on Friday, March 10th at 5pm
- The tentative schedule has been posted with the following classes offered.
 - Parent-Tot: 8 classes
 - Tumbling Tots: 20 classes



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- Rookie: 8 classes
- Hot Shots: 4 classes
- Beginner Girls: 11 classes
- Intermediate Girls: 12 classes
- Advanced Girls: 4 classes
- Beginner Tumbling: 10 classes
- Intermediate Tumbling: 4 classes
- Total classes scheduled: 81
- Also scheduled are 1 daycare classes, 1 homeschool class, 1 HIT open gym 1 homeschool open gym, 1 general open gym, 1 AP Girls class, and Saturday/Sunday birthday parties

Show Team is doing well. Gold and Black Gems are getting to the end of their performing season. They will be ending on a very big note with both teams performing at the West Region State Basketball Tournament at the Bismarck Event Center Main Arena next Saturday, March 4th. The kids are very excited as this will be the biggest games they have performed for this season! Mini Gems have their first performance this Saturday at the Kirkwood Mall and they are also very excited to have their first performance finally! Mini's have had several of their performances cancelled due to the weather and Covid-19 outbreaks at the nursing homes. So, it has been much anticipated for them to be able to perform, but very glad it is finally time. I currently have 3 shows scheduled for them, but I am working with the AD at Legacy to see if we can get them in for a halftime game with them to get the feel for what it's like to perform like the Gold and Black Gems. We will be doing evaluations on March 31st for Gold and Mini to see if any of those students are ready to move up to the next team level. Practices right now are focused on preparing them for those evaluations for Mini and Gold, while Black is focused on skill improvement and progression into high skills.

Current Numbers:

Mini Gems: 12

Gold Gems: 25

Black Gems: 22

High School (added by Germain per information provided by program lead)

ND High School State was held last weekend. Century High School team took 2nd place at the State Meet and at the Western Dakota Association regional meet the week prior. Legacy placed 5th at the WDA and state meets. There were 19 gymnasts who qualified for state individual competition. Rachel Krug, head coach of Bismarck/Century/Legacy was honored by being named the ND High School Gymnastics Coach of the Year by her peers across the state.

Spring session, which will begin toward the end of March, will have Monday, Wednesday and Sunday offerings. Monday & Wednesday from 3:45-6:15 and tentatively Sunday from 12:30-2:00.

Old Business

- **Additional Space**
 - Meeting scheduled with Rebel Gymnastics – Minot to discuss their route to additional space as guidance
 - We continue to seek opportunities to expand our space
 - Short term lease options and new development options discussed
 - Re-established committee for expansion
- **Equipment Purchase**
 - Equipment is slowly coming in
 - Still waiting on some floor



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- **Xcel Program**
 - Business plan/questionnaire presented
 - Working to identify scheduling needs, numbers, and projected profit as able
 - Goal is to have it in place this spring
- **Membership Survey**
 - To be discussed further
 - Goal to provide valuable feedback for the academy as a whole
 - Plan to send out on an annual basis
- **2023-2025 Strategic Plan**
 - Initial discussion planned with continued discussion next meeting with updates

New Business

- **Budget Introduction**
 - Jo Vromen, Gina Sondeland, and Brady Dutchak + new OM will work together to get talking material to be brought to attention

Adjourn

Executive Session