



BOARD MEETING MINUTES

DATE: Wednesday September 18, 2024

TIME: 6:30pm

LOCATION: High Prairie Art Complex –
1810 Schaffer St Bismarck, ND 58501

CALL TO ORDER: 6:36pm

Vision: To be a first-class gymnastics academy that fosters a stable yet dynamic program through dedicated coaches, parents, and passionate gymnasts.

Mission: To provide a progressive gymnastics training program which enhances the strength, agility, flexibility, balance, coordination, and self-esteem of the participants.

Attendance

- **Board Members:** Jade DeSmidt, Trisha Dietz, Dave Spickler, Gina Sondeland, Germain Krueger
- **Absent:** None
- **Staff:** Brenna Mosbrucker, Jayda, Alexis, Aleah **BPRD Representative:** None, **and Membership:** None

Approval of August Meeting Minutes

- **Motion:** Dave Spickler, 2nd: Gina Sondeland

Officer Reports:

Secretary

- Next meeting to be held on **Thursday October 24, 2024 at 7:00pm**
- Location: **Bismarck Gymnastics Academy - 3200 N 10th St Bismarck, ND**
- October meeting will also be the 2024 BGA Annual Meeting, Monthly Board Meeting to follow Annual Meeting.
- We continue to have 2 open board seats
- We have 1 term seat opening December 2024

Treasurer

September 2024 Treasurer's Report:

August Financials – After Income and expenses were calculated for the month of August 2024 & the fiscal year-end, we ended the month as follows: Total Income = \$132,727.53 Total Expenses = \$77,241.77 Net Surplus= \$55,485.76 YTD Net Surplus \$39,950.17

August Income Recap:

- Fundraising Income - \$16,537
- General Income - \$6,227
- Program income - \$109,964



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August Expenses Recap:

- Fundraising Expenses - \$6,348
- General Expenses - \$0
- Program Expenses - \$35,146
- Operational Expenses - \$35,748

Year-to-Date Net Charitable Gaming \$47,134

Approval of August Financials

- **Motion: Germain Krueger, 2nd Dave Spickler**

Vice Chair

- Update on record enrollments, good financial standings, and positive working structure in the gym

Chair

- Update on received proposal to buy Bismarck Gymnastics Academy

Considerations to sale of BGA to private ownership group

- BGA Board received an introductory email from a group interested in purchasing BGA and converting it to a privately owned gym. The group includes Brittany Kennedy, who introduced the possibility with a member presentation, along with her husband, Mike, and two others who own gymnastics gyms in Minnesota, Wisconsin, Michigan, and Iowa.
- BGA is a 501c3 established with a mission to provide a progressive gymnastics training program which enhances the strength, agility, flexibility, balance, coordination, and self-esteem of the participants. Currently BGA is financially sound and meeting that mission.
- A 501c3 cannot be sold directly to a private entity. It can be dissolved and assets transferred to another nonprofit with a similar mission. Dissolving would only be considered if BGA was in an untenable financial situation with no other reasonable solutions.

Additionally:

- The Bismarck Parks and Recreation District owns the building BGA currently uses, so there is no physical facility to sell to a private owner. BPRD partners with many nonprofit user groups in the community. If BGA were to dissolve and vacate the current facility, BPRD would choose how to utilize the space. They do not currently partner with any privately owned groups.
- Much of BGA's equipment is owned or partially owned by BPRD or Bismarck Public Schools and also cannot be sold to a private owner.
- BGA is able to offer gymnastics at the current rates due to our position as a nonprofit. Our agreement with BPRD allows us to use the facility for a fee paid per participant, rather than a traditional rent agreement. The current user fees likely would not come close to covering rent, utilities, and maintenance for our facility.



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- BGA also raises funds through fundraising and charitable gaming, which would not be available without nonprofit status.
- Our fees are currently in line with other nonprofit gyms in North Dakota, and on the lower end of the range. Fees would rise significantly if income from participants became the only source of funding. (For example, fees for recreational classes at the gyms owned by the proposed ownership group are about double what our participants currently pay. None of those gyms are in North Dakota, so it is not a direct comparison and there is a range among the gyms owned by the group.)

In Conclusion:

- There may be a place for a privately owned gym here in Bismarck, but not at the expense of eliminating the current program.

Business/Program Reports:

September Board report 2024:

Office

BGA will be in the Autumn Fest parade on the 21st we will have a float followed by several gymnasts showing off some fun tricks!

Fundraising/Business and Community

Pro Shop: no updates for the month of September.

Charitable Gaming: BGA is continuing with our charitable gaming effort with Buffalo Wild Wings South. We have met with BWWS to discuss additional machines as well as actively seeking new relationships with other establishments to increase our site opportunities.

Community Outreach: BGA will continue to be present Bismarck Mandan Chamber EDC events and maintain current relationships. We will also continue with our BNI group to gain exposure and build relationships to potentially gain sponsorships. We are actively seeking additional annual sponsors along with making new relationships within the community. We have gained 2 new sponsors within the last month; we are very excited to work with them in the near future on some fun events.

Safety Champion: Brenna continues to monitor Safety Champion information and will update staff and membership on any changes or best practices.

Gourmet Cookie dough: Our fall fundraiser has started; we have switched back to paper form from the feedback from last year. All forms are due back in the office on September 23rd.

Ziegler: We are also in full planning for the Julie Ziegler meet that will be held December 13-15. We have several food donations for concessions secured, along with a few event sponsors. We are continuing our planning to have a successful meet.

Competitive Program Report

We've been sending monthly updates about our program, and I wanted to highlight a few key details coming up:



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- Parent Meeting: Join us on September 27th at 6pm here at the gym to discuss meet schedules and review the updated team handbook.
- Team Coordinator Role: Though we had a very positive candidate interview in action, the prospective candidate has had some health conditions come up that has prevented their ability to accept this position. We are continuing discussion with other potential candidate and remain open for new applicants.
- Turkey Tumble Mini Meet: Mark your calendars for November 17th at 2pm! This will be a fun and educational event for our new Level 3s and Xcel gymnasts as they prepare for their first competition.
- Competition Leos: Leos have shipped and are expected to arrive in the next few weeks.
- BIO Practice Update: We've made a small change to BIO practice, which will now be on Tuesdays from 5:45pm to 7:00pm Starting October 1st. (previously 5:45pm-6:45pm).
- Structured Open Gym: We're excited to offer a structured open gym for all USAG and Xcel gymnasts on Saturdays from 9am-11:30am.

High School

The HS team is gearing up for the season. New leos have been order and we are working on getting routines put together.

Recreational

Fall session is in full swing. Our final fall numbers are 654 active gymnasts. With the new layout and reorganization of the equipment we can accommodate more classes at one time. We previously could offer 7 classes, and we are now able to coach 10 classes at one time between the preschool, Girls and Tumbling Programs.

Birthday Parties

We are continuing to offer birthday parties on Saturdays and Sundays through the school year.

Show Team

Show Team has had a lot going on! We kicked off the season last week with the start of skills and education on being a role model inside and outside the gym, what it means to mentor others and how to do that, respecting others, the gym, and our community and giving back to the community. We also had education on the importance of strength and conditioning and how to perform exercises properly and safely. The kids are excited about the new Big Gymnastics Brother/Sister Mentorship program which entails the "Biggs" attending one of their assigned "Littles" practices once per month to help them with their skills and give them feedback on how to progress. This teaches the older kids responsibility, mentorship, and accountability as well as builds community between the teams. Another aspect to the program is that each pair is required to participate in 2-3 volunteer activities throughout the season. This is meant to teach the importance of giving back to the wonderful community that provides many opportunities to these children. Next week, we have our first volunteer event with the Bismarck Marathon that will also be providing \$25 per volunteer to the BGA Show Team! We will be starting routines this week for a Christmas show and a regular season routine. I have also started a Parent Committee to help come up with volunteer and fundraising ideas for the teams and be the people in charge of different roles during performances to assist the coaches. Shows we currently plan on having are WDA in



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March, a Christmas performance on January 5th at BGA, and the 2nd Annual Show Team Show Case on April 26th at BGA. I am currently working on scheduling other community performances and halftime shows.

Current Numbers:

- Mini Gems - 5
- Gold Gems - 11
- Black Gems - 17
- Diamonds - 9
- Acro Gems - 9

Committee Reports

- **Expansion Committee**
 - Committee and ED met with Endeavor North Design
 - Provided pro-bono discussion and option for layout design to be utilized in planning and discussion as future expansion discussion takes place
 - No updates on development of multi-use non-profit discussion, shared discussion that this is still being worked on. Will continue to follow
 - Continuing search for facility options and potential
- **Capital Campaign Committee**
 - Continued holding pattern until forward movement on the overall expansion discussion.

Old Business

- **Record Boards**
 - No report
- **PPM Review**
 - Continue to review
- **By Laws**
 - Posted for review and presented to the membership to be discussed and voted on by membership at upcoming Annual Meeting.
- **Premier Tax Proposal**
 - Set up to start with them in October

New Business

- **Annual Meeting Announcement**
 - **Annual Meeting Date: Thursday October 24, 2024 at 7:00pm**
 - **Location: Bismarck Gymnastics Academy**
 - **3200 N 10th St Bismarck, ND**

Member Presentations

- None

Adjourn